1		Honorable Thomas S. Zilly	
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6		NOTE OF COLUMN	
7	UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON AT SEATTLE		
8		ATTLE	
9	VERASONICS, INC., a Washington Corporation,	Civil Action No. 2:17-cv-01764-TSZ	
10	Plaintiff,	ANSWER	
11	v.	JURY DEMAND REQUESTED	
12	SUPERSONIC IMAGINE, S.A., a French		
13	société anonyme,		
14	Defendant.	)	
15			
16	Defendant Supersonic Imagine, S.A. ("SSI" or "Defendant") answers Verasonics, Inc.'s		
17	("Verasonics" or "Plaintiff") Complaint (Dkt. No. 1, "Complaint"), as follows:		
18	I. NATURE OF	THIS ACTION	
19	1. This is an action to address Defend	lant SSI's willful infringement of Verasonics'	
20	patents and misappropriation of Verasonics' trade secrets.		
21	ANSWER: SSI admits that Verasonics purports to assert an action for willful infringement of		
22	Verasonics' patents and misappropriation of Verasonics' trade secrets but denies there is any		
23	factual or legal basis for this action. SSI denies all allegations of patent infringement and		
24	misappropriation of trade secrets. SSI denies any remaining allegations of this Paragraph of the		
25	Complaint.		
26			
	DEFENDANT'S ANSWER TO COMPLAINT 1 (Case No. 2:17-cv-1764-TSZ)	Morgan, Lewis & Bockius LLP 1701 Market St. Philadelphia, PA 19103 T: 215.963.5000   F: 215.963.5001	

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II. PARTIES

 Verasonics is a corporation organized and existing under the laws of the state of Washington. Verasonics has its principal place of business in Kirkland, Washington.

**ANSWER:** SSI is without knowledge or information sufficient to form a belief as to the truth of the allegations of this Paragraph of the Complaint and therefore denies the same.

3. On information and belief, SSI is a société anonyme organized and existing under the laws of France, headquartered in Aix-en-Provence, France.

ANSWER: Admitted.

## III. JURISDICTION AND VENUE

4. This action arises under (1) the patent laws of the United States, 35 U.S.C. §§ 1 et seq. and (2) the Washington State Uniform Trade Secret Act (RCW §§ 19.108 et seq.). The Court has subject matter jurisdiction over the subject matter of this Complaint under 28 U.S.C. §§ 1331 (federal question), 1338(a) (civil action arising under any Act of Congress relating to patent), and under 28 U.S.C. § 1332 because this action is between a citizen of Washington and a citizen of a foreign state, France, and the amount in controversy exceeds \$75,000, exclusive of interest and costs. The Court also has subject matter jurisdiction for the trade secret misappropriation claim under 28 U.S.C. §§ 1338(b) and 1367.

**ANSWER:** SSI admits that Verasonics purports to assert an action which arises under (1) the patent laws of the United States, 35 U.S.C. §§ 1 *et seq.* and (2) the Washington State Uniform Trade Secret Act (RCW §§ 19.108 *et seq.*). Paragraph 4 further states legal conclusions to which no answer is required. To the extent an answer is deemed to be required, SSI denies any remaining allegations contained in this Paragraph of the Complaint.

5. The Court has personal jurisdiction over SSI because SSI (1) has had systematic and continuous contacts with the Western District of Washington and (2) has

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purposefully directed its unlawful activities toward the Western District of Washington, and Verasonics' claims arise from those activities. On information and belief, beginning in or about October 2007 and until at least January 2017 (two years after its acts of patent infringement and trade secret misappropriation began), SSI maintained an office in King County, Washington. And, on information and belief, SSI's Director Global Marketing, Ms. Judy Barton, still lives and works in King County. Moreover, on information and belief, beginning in or about October 2007 and until at least February 2015 (after its acts of patent infringement and trade secret misappropriation began) SSI's United States subsidiary, Supersonic Imagine, Inc. ("SSI INC"), which was responsible for distributing the accused infringing Aixplorer ultrasound systems, had offices in King County, Washington.

**ANSWER:** Paragraph 5 states a legal conclusion to which no answer is required. To the extent an answer is deemed to be required, SSI denies any remaining allegations contained in this Paragraph of the Complaint.

6. As detailed herein, SSI was party to multiple agreements with Verasonics – spanning nearly nine (9) years – in which (1) Verasonics provided SSI with its proprietary information, (2) the parties collaborated on the development of ultrasound systems built on Verasonics' intellectual property, and (3) SSI licensed Verasonics' proprietary technology. SSI representatives traveled to this District for meetings with Verasonics both to negotiate business relationships with Verasonics and in connection with the parties' agreements and collaboration, and during and/or in connection with those meetings solicited Verasonics to disclose valuable trade secrets.

**ANSWER:** SSI admits it was a party to multiple agreements with Verasonics. SSI admits its representatives traveled to this District for meetings with Verasonics and in connection with the

parties' agreements. SSI further states that Paragraph 6 purports to characterize the contents of written documents. The contents of the documents speak for themselves and therefore no response is required. To the extent a response is required, SSI denies the remaining allegations in this Paragraph.

7. On information and belief, SSI representatives have attended ultrasound conferences in this District. On information and belief, SSI sends sales representatives into this District to sell Aixplorer, and uses, sells, offers to sell and imports Aixplorer within this District. On information and belief, customers in this District such as the University of Washington purchase and use Aixplorer. On information and belief, the Department of Veterans Affairs, VA Medical Center in Seattle, Washington is in the process of procuring a SuperSonic Imagine Aixplorer. Personal jurisdiction over SSI with respect to all of Verasonics' claims is also proper under the doctrine of pendent personal jurisdiction.

**ANSWER:** SSI admits its representatives have attended ultrasound conferences in this District. SSI denies any remaining allegations of this Paragraph of the Complaint.

8. Venue is proper in this District under 28 U.S.C. § 1391(c)(3) because SSI is not a resident of the United States and, therefore, venue is proper in any judicial district. Venue is also proper under 28 U.S.C. § 1391(b)(2) because a substantial part of the property that is the subject of the action is situated in the Western District of Washington or, alternatively under § 1391(b)(3), because SSI is subject to the Court's personal jurisdiction.

**ANSWER:** SSI admits it is not a resident of the United States. Paragraph 8 further states a legal conclusion to which no answer is required. To the extent an answer is deemed to be required, SSI denies any remaining allegations contained in this Paragraph of the Complaint.

#### IV. FACTS

# A. Background of the Technology

9. In ultrasound, high frequency sound waves (ultrasound waves) are created that exceed the upper limits of human hearing. Ultrasound waves are created by applying an electrical current to so-called "piezoelectric crystals" (also called elements) located in a device called a transducer or probe. The crystals produce longitudinal waves which travel outward from the crystals, and can travel through liquid and solid materials, including the tissues of the body.

ANSWER: SSI admits in ultrasound high frequency sound waves (ultrasound waves) can be created that exceed the upper limits of human hearing. SSI admits ultrasound waves can be created by applying an electrical current to so-called "piezoelectric crystals" (also called elements) located in a device called a transducer or probe. SSI admits the crystals can produce longitudinal waves which can travel outward from the crystals and can travel through liquid and solid materials, including the tissues of the body. SSI denies this Paragraph provides a complete description of the background of ultrasound technology or reflects all technical details or implementation regarding ultrasounds. SSI denies any remaining allegations of this Paragraph of the Complaint.

10. In a familiar example, when a pregnant woman receives an ultrasound, a transducer that emits ultrasound waves is moved across her abdomen.



ANSWER: SSI admits that ultrasound technology can be used on a pregnant woman's abdomen, and a transducer that emits ultrasound waves can be moved across her abdomen. SSI denies this Paragraph provides a complete description of the background of ultrasound technology or reflects all technical details or implementation regarding ultrasounds. SSI is without knowledge or information sufficient to form a belief as to the truth of the remaining allegations of this Paragraph of the Complaint and therefore denies the same.

11. Ultrasound waves travel into the body. When they encounter a border between two tissues that conduct sound differently, some of the sound waves are reflected back to the transducer probe. These reflected waves are called echoes. Thus, the transducer both transmits ultrasound waves and receives echoes. The reflected sound waves strike the piezoelectric crystals in the transducer, and cause the crystals to generate an electrical current.

ANSWER: SSI admits ultrasound waves can travel into a body. SSI admits when ultrasound waves encounter a border between two tissues that conduct sound differently, some of the sound waves can be reflected back to a transducer probe. SSI admits these reflected waves can be called echoes. SSI admits a transducer may both transmit ultrasound waves and receive echoes. SSI admits reflected sound waves can strike piezoelectric crystals in a transducer, and can cause crystals to generate an electrical current. SSI denies this Paragraph provides a complete description of the background of ultrasound technology or reflects all technical details or implementation regarding ultrasounds. SSI denies any remaining allegations of this Paragraph of the Complaint.

12. The ultrasound system processes the electrical current created by the echoes to form an image, like this one:

n ultrasound system can process a

**ANSWER:** SSI admits an ultrasound system can process an electrical current created by echoes to form an image. SSI denies this Paragraph provides a complete description of the background of ultrasound technology or reflects all technical details or implementation regarding ultrasounds. SSI denies any remaining allegations of this Paragraph of the Complaint.

13. In ultrasound imaging, the echo signal may be referred to as an "RF signal," and the data received by the transducers is called "RF data."

ANSWER: SSI admits in ultrasound imaging, the echo signal could be referred to as an "RF signal," and the data received by the transducers could be called "RF data." SSI denies this Paragraph provides a complete description of the background of ultrasound technology or reflects all technical details or implementation regarding ultrasounds. SSI denies any remaining allegations of this Paragraph of the Complaint.

14. Like a computer, an ultrasound system has various processing units, including modules for RF data processing, image formation and processing, and system control.

**ANSWER:** SSI admits an ultrasound system can have various processing units, including modules for RF data processing, image formation and processing, and system control. SSI denies this Paragraph provides a complete description of the background of ultrasound

technology or reflects all technical details or implementation regarding ultrasounds. SSI denies any remaining allegations of this Paragraph of the Complaint.

# B. Verasonics Develops Cutting-Edge Ultrasound Technology

15. Verasonics is a privately held company founded in June 2001 that provides cutting-edge ultrasound devices and technology to medical researchers and companies for use in discovery of new therapeutic and diagnostic uses for ultrasound and for the development of ultrasound systems for use in clinical applications. Verasonics' co-founders are Chief Executive Officer Lauren Pflugrath and Vice President and Chief Technology Officer Ronald Daigle, Ph.D. Mr. Pflugrath has 30 years of experience in ultrasound technology management and is an inventor on numerous patents directed to ultrasound technology. Dr. Daigle has over 40 years of experience in ultrasound research and development, has authored more than 35 publications on ultrasound technology and is an inventor on 19 ultrasound patents worldwide.

**ANSWER:** SSI is without knowledge or information sufficient to form a belief as to the truth of the allegations of this Paragraph of the Complaint and therefore denies the same.

16. Verasonics has developed pioneering ultrasound systems that provide researchers and developers with the performance and flexibility required for medical innovation. Verasonics' ultrasound systems and technology have been used to develop a wide variety of new diagnostic and therapeutic applications for ultrasound technology, including high frame rate 2D (B-Mode), high frame blood flow, high intensity focused ultrasound (HIFU), functional Doppler (very sensitive blood flow), fast whole breast imaging, quantitative vector blood flow, automatic trans-cranial Doppler, renal denervation (reducing blood pressure by using HIFU), shear wave elastography, or SWE, (a technique for measuring the stiffness of tissue that can be used to help differentiate normal tissue from

abnormal tissue or diseased tissue such as cancer), single angle quantitative blood flow, photo acoustics, enhanced drug delivery, high frequency imaging and many others. Verasonics' systems can also be used in non-medical applications such as non-destructive testing.

**ANSWER:** SSI is without knowledge or information sufficient to form a belief as to the truth of the allegations of this Paragraph of the Complaint and therefore denies the same.

17. Verasonics pioneered technology that enables software-based ultrasound imaging to be performed at far greater speeds, sensitivity and resolution than its competitors. Industry leaders have hailed Verasonics' technology as a major breakthrough in the industry.

**ANSWER:** SSI is without knowledge or information sufficient to form a belief as to the truth of the allegations of this Paragraph of the Complaint and therefore denies the same.

18. Verasonics' novel ultrasound technology uses data acquisition boards in conjunction with software running on a host computer to create ultrasound waves, receive echoes and process image data. The acquisition boards acquire RF data and transfer it to a host computer over a high-speed cable. Verasonics software running on the host computer controls the Verasonics hardware, processes ultrasound data, and displays ultrasound images.

**ANSWER:** SSI is without knowledge or information sufficient to form a belief as to the truth of the allegations of this Paragraph of the Complaint and therefore denies the same.

19. In contrast to conventional architectures, Verasonics' revolutionary technology allows for real-time beamforming and image reconstruction in software. Most ultrasound systems perform beamforming in hardware due to the sheer volume of processing involved. Verasonics' breakthrough innovation required that it overcome numerous technological hurdles including transmitting RF data to the host computer at record speeds of several Gigabytes per second and performing

extensive calculations in software in real-time. Verasonics' novel software beamforming and image reconstruction technology – which includes its proprietary pixel-oriented processing technology – opened the door to novel methods of image formation allowing ultrasound imaging frame rates at an unprecedented rate of 10,000 frames per second.

**ANSWER:** SSI is without knowledge or information sufficient to form a belief as to the truth of the allegations of this Paragraph of the Complaint and therefore denies the same.

20. Verasonics patented aspects of its breakthrough pixel-oriented processing technology in the United States and throughout the world, including in Europe, China, Japan, Canada and Korea.

**ANSWER:** SSI is without knowledge or information sufficient to form a belief as to the truth of the allegations of this Paragraph of the Complaint and therefore denies the same.

21. On October 16, 2012, the United States Patent and Trademark Office ("PTO") duly and legally issued U.S. Patent No. 8,287,456 ("the '456 Patent"). The '456 Patent is entitled "Ultrasound Imaging System With Pixel Oriented Processing," and is generally directed to systems and methods of capturing and processing ultrasound data and generating images from the data using novel pixel-oriented processing techniques. A true and correct copy of the '456 Patent is attached hereto as Exhibit 1.

**ANSWER:** SSI admits that the face of the '456 Patent states that the title is "Ultrasound Imaging System With Pixel Oriented Processing," and that the face of the '456 Patent states it issued on October 16, 2012. SSI is without knowledge or information sufficient to form a belief as to the truth of the remaining allegations of this Paragraph of the Complaint and therefore denies the same.

22. Dr. Ronald Daigle is the named inventor on the '456 Patent and Verasonics is the owner by assignment of all right, title and interest in and to the '456 Patent including all claims for infringement of the '456 Patent.

**ANSWER:** SSI admits that the face of the '456 Patent names Ronald Daigle as the inventor. SSI is without knowledge or information sufficient to form a belief as to the truth of the remaining allegations of this Paragraph of the Complaint and therefore denies the same.

On May 12, 2015, the PTO duly and legally issued U.S. Patent No. 9,028,411 ("the '411 Patent"). The '411 Patent is a continuation of the '456 Patent and is entitled "Ultrasound Imaging System With Pixel Oriented Processing." The '411 Patent is generally directed to systems and methods of capturing and processing ultrasound data and generating images from the data using novel pixel-oriented processing techniques. A true and correct copy of the '411 Patent is attached hereto as Exhibit 2.

ANSWER: SSI admits that the face of the '411 Patent states that the title is "Ultrasound Imaging System With Pixel Oriented Processing," that the face of the '411 Patent states it issued on May 12, 2015, and that the face of the '411 Patent states that it is a continuation of the '456 Patent. SSI is without knowledge or information sufficient to form a belief as to the truth of the remaining allegations of this Paragraph of the Complaint and therefore denies the same.

24. Dr. Daigle is the named inventor on the '411 Patent and Verasonics is the owner by assignment of all right, title and interest in and to the '411 Patent including all claims for infringement of the '411 Patent.

**ANSWER:** SSI admits that the face of the '411 Patent names Ronald Daigle as the inventor. SSI is without knowledge or information sufficient to form a belief as to the truth of the remaining allegations of this Paragraph of the Complaint and therefore denies the same.

25. On May 16, 2017, the PTO duly and legally issued U.S. Patent No. 9,649,094 ("the '094 Patent"). The '094 Patent is a continuation of the '411 Patent and is

without knowledge or information sufficient to form a belief as to the truth of the remaining allegations of this Paragraph of the Complaint and therefore denies the same.

- C. SSI Seeks To Commercialize Ultrasound Systems Built On Verasonics'
  "Innovative" Technology
- 28. SSI is a French company which, on information and belief, was founded in April 2005 for the purpose of developing and marketing medical imaging products including ultrasound systems. On or about April 11, 2005, SSI co-founder, Dr. Jacques Souquet sent an email to Verasonics' CEO Lauren Pflugrath explaining that SSI was "now 'rolling'" and that SSI wanted to pursue Verasonics' approach to beamforming (*i.e.*, Dr. Daigle's novel pixel-oriented processing technology). Dr. Souquet extolled Dr. Daigle's pixel-oriented processing technology as the "most innovative" SSI had seen, and requested a meeting between Verasonics and SSI to discuss "[Dr. Daigle's] architecture and [SSI's] requirements." Attached hereto as Exhibit 4 is a true and correct copy of Dr. Souquet's email.

ANSWER: SSI admits it is a French company which was founded in April 2005, *inter alia*, for the purpose of developing medical imaging products including ultrasound systems. SSI admits that on April 11, 2005, SSI co-founder Dr. Jacques Souquet sent an email to Lauren Pflugrath. SSI further states that Paragraph 28 purports to characterize the contents of a written document. The contents of the document speak for themselves and therefore no response is required. To the extent a response is required, SSI denies the remaining allegations in this Paragraph.

29. Effective April 25, 2005, SSI and Verasonics entered into a Mutual

Confidentiality Agreement ("CDA") to permit the parties to exchange

confidential information and materials to explore a potential business relationship.

**ANSWER:** SSI admits that SSI and Verasonics entered into a Mutual Confidentiality Agreement ("CDA"). SSI further states that Paragraph 29 purports to characterize the contents of a written document. The contents of the document speak for themselves and therefore no

33. Throughout 2005 and early 2006, the parties negotiated the terms of their relationship and in January 2006 met in King County in order to finalize an agreement. On February 13, 2006, SSI and Verasonics entered into a Memorandum of Understanding ("MOU") in which the parties agreed to work together on the development of an ultrasound system incorporating Verasonics' proprietary technology. The MOU expressed SSI's intent to: (1) use Verasonics' technology to develop products and incorporate Verasonics' technology into SSI's products, and (2) collaborate with Verasonics in order to leverage Verasonics' know-how and intellectual property to make a commercial ultrasound system based on Verasonics' pixel-oriented processing technology.

ANSWER: SSI admits that throughout 2005 and early 2006, the parties negotiated the terms of an agreement and in January 2006 met in King County in order to finalize an agreement. SSI admits that on February 13, 2006, SSI and Verasonics entered into a Memorandum of Understanding ("MOU"). SSI further states that Paragraph 33 purports to characterize the contents of a written document. The contents of the document speak for themselves and therefore no response is required. To the extent a response is required, SSI denies the remaining allegations in this Paragraph.

34. The MOU required a dedicated development effort by Verasonics of an ultrasound system for SSI based on Verasonics' architecture. The MOU required that each party identify a project engineer or manager responsible for the collaboration. The MOU also required that SSI and Verasonics jointly plan, develop and update a development plan for the collaboration.

**ANSWER:** SSI states that Paragraph 34 purports to characterize the contents of a written document. The contents of the document speak for themselves and therefore no response is required. To the extent a response is required, SSI denies the remaining allegations in this Paragraph.

35. The MOU provided for an initial planning meeting, quarterly meetings to review the status of the collaboration and discuss future planning, and weekly video conferences to address technical and project management issues. The MOU also contemplated that personnel from Verasonics and SSI would communicate daily.

**ANSWER:** SSI states that Paragraph 35 purports to characterize the contents of a written document. The contents of the document speak for themselves and therefore no response is required. To the extent a response is required, SSI denies the remaining allegations in this Paragraph.

36. On April 30 and May 1, 2006, SSI and Verasonics met in King County to discuss, among other things, the hardware and software architecture for the ultrasound system to be developed under the MOU.

**ANSWER:** SSI admits that on April 30 and May 1, 2006, SSI and Verasonics met in King County. SSI denies any remaining allegations of this Paragraph of the Complaint.

37. Under the MOU, Verasonics was responsible for, among other things, designing and developing the ultrasound system's data acquisition hardware and providing the firmware and software necessary to implement Verasonics' proprietary pixel-oriented processing technology. Verasonics also was required to provide a simulator to SSI which incorporated Verasonics' pixel-oriented processing technology and allowed a user to simulate various ultrasound techniques. The MOU defined Pixel-Oriented Processing as the method of ultrasound beamforming and image formation detailed in Verasonics' Provisional Application. And, the MOU defined Pixel-Oriented Processing Engine ("POPE") as the core software module implementing pixel-oriented processing, and included a separate Verasonics proprietary software program known as a Hardware Abstraction Layer ("HAL") that interfaces the pixel-oriented processing software with the ultrasound system hardware.

1	ANSWER: SSI states that Paragraph 37 purports to characterize the contents of a written	
2	document. The contents of the document speak for themselves and therefore no response is	
3	required. To the extent a response is required, SSI denies the remaining allegations in this	
4	Paragraph.	
5	38. The MOU provided for a license from Verasonics to SSI of Verasonics'	
6	proprietary pixel-oriented processing technology described in Verasonics'	
7	Provisional Application. The license was exclusive to SSI when used in the field	
8	of Shearwave Elastography Imaging and Strainwave Elastography Imaging.	
9	ANSWER: SSI states that Paragraph 38 purports to characterize the contents of a written	
10	document. The contents of the document speak for themselves and therefore no response is	
11	required. To the extent a response is required, SSI denies the remaining allegations in this	
12	Paragraph.	
13	39. The MOU provided that SSI would pay Verasonics for its development efforts	
14	and pay a royalty on sales of its ultrasound systems to license the technology	
15	described in Verasonics' Provisional Application. The MOU provided that if a	
16	patent based on the Provisional Application did not issue or the claims of the	
17	issued patent were narrow, a license would still be required for the POPE and	
18	Verasonics' trade secrets.	
19	<b>ANSWER:</b> SSI states that Paragraph 39 purports to characterize the contents of a written	
20	document. The contents of the document speak for themselves and therefore no response is	
21	required. To the extent a response is required, SSI denies the remaining allegations in this	
22	Paragraph.	
23	40. The MOU also contained broad Confidentiality Provisions, defining Confidential	
24	Information to include all manner of confidential, proprietary, or trade secret	
25	technical information:	
26	CONFIDENTIALITY	

As used herein, confidential information shall mean all confidential, proprietary information and intellectual property disclosed by either party to this Agreement to the other party hereto, including but not limited to information regarding either party's Products, software, technology, trade secrets, know-how, processes, business and regulatory status and strategies, financial condition, process information, computer files, computer printouts, computer programs (in any form), computer programming techniques, drawings, documents, specifications, formulas, sketches, evaluations, findings, methods, processes, descriptions and information concerning customers, markets, product sales, costs, current products, future product plans and product investigations and all record bearing media containing or disclosing such information and techniques which is disclosed pursuant to this Agreement and other similar information ("Confidential Infrmation")

All Confidential Information is and shall remain the property of the disclosing party. By disclosing Confidential Information to a party relating to consulting services of the Products, the disclosing party does not grant any express or implied right to the receiving party to or under the Confidential Information.

Receiving party agrees that the Confidential Information of disclosing party hereto is confidential and proprietary information; and receiving party agrees

(i) to take all precautions necessary to maintain the confidential nature of the Confidential Information disclosed to it and to use it only in connection with the purpose of this Agreement; and,

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contents of the document speak for themselves and therefore no response is required. To the extent a response is required, SSI denies the remaining allegations in this Paragraph.

43. The JDA recognized that pursuant to the MOU an initial planning meeting and quarterly on-site planning meetings had already taken place. The JDA provided for quarterly planning meetings to review status, plan future activities and modify the resource and funding plan. The JDA likewise provide for weekly video conferences between SSI and Verasonics to address technical and project management issues, and expressed the parties' understanding that their respective project team members would communicate daily. The JDA provided for a Steering Committee composed of three people from SSI and three from Verasonics and a Management Committee of which Dr. Souquet and Mr. Pflugrath were the initial members. The JDA required that project teams prepare written reports for the Steering Committee every three months detailing the progress of the project, development of project technology, and future direction. The JDA also included planned visits by SSI's personnel to Verasonics' facility in King County, Washington.

**ANSWER:** SSI states that Paragraph 43 purports to characterize the contents of a written document. The contents of the document speak for themselves and therefore no response is required. To the extent a response is required, SSI denies the remaining allegations in this Paragraph.

44. Under the JDA, Verasonics was required to provide SSI with hardware, firmware and software – including Verasonics' POPE – in accordance with specifications recited in Appendices attached to the agreement. The JDA defined the POPE to include source code and to specify that the POPE source code was Verasonics' Confidential Information. It also specified that Verasonics owned the Intellectual

Property Rights in the POPE, and required Verasonics to provide SSI with		
Verasonics' simulator software program.		
ANSWER: SSI states that Paragraph 44 purports to characterize the contents of a written		
document. The contents of the document speak for themselves and therefore no response is		
required. To the extent a response is required, SSI denies the remaining allegations in this		
Paragraph.		
45. The JDA made clear that Verasonics would provide SSI with all manner of		
Verasonics' proprietary materials including documentation, schematics,		
blueprints, manuals, and source code.		
ANSWER: SSI states that Paragraph 45 purports to characterize the contents of a written		
document. The contents of the document speak for themselves and therefore no response is		
required. To the extent a response is required, SSI denies the remaining allegations in this		
Paragraph.		
46. Under the JDA SSI also entered into a license with Verasonics in which SSI		
licensed, among other things:		
a. Verasonics' intellectual property embodied in the prototype		
ultrasound systems developed pursuant the JDA.		
b. Verasonics' proprietary pixel-oriented processing technology for		
use in SSI's ultrasound systems based on Verasonics' prototype		
hardware.		
ANSWER: SSI states that Paragraph 46 purports to characterize the contents of a written		
document. The contents of the document speak for themselves and therefore no response is		
required. To the extent a response is required, SSI denies the remaining allegations in this		
Paragraph.		
47. The JDA broadly defined Intellectual Property Rights or IP as:		

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25 26 [A]ll worldwide intellectual property or industrial property rights arising under statutes, laws, regulations, common law, treaties, conventions or otherwise, and whether or not vested or inchoate, including, without limitation, all (i) patents, patent applications, conceptions, Inventions, discoveries and improvements owned or licensable, including without limitation any patent applications filed or patents acquired after the Effective Date for any IP in existence prior to or on the Effective Date or created during the Term of this Agreement; (ii) works of authorship and all associated rights, including copyrights, copyright applications, copyright registrations, moral rights, mask work rights, mask work applications, and mask work registrations; (iii) any trade secrets and Confidential Information and associated rights; (iv) all trademarks, trade dress or service marks and associated rights; (v) any rights analogous to those set forth in this paragraph anywhere in the world, and the subject matter thereof; and modifications, derivative works, divisionals, continuations, continuations-in-part, renewals, reissues, extensions and foreign counterparts, of any of the foregoing.

**ANSWER:** SSI states that Paragraph 47 purports to characterize the contents of a written document. The contents of the document speak for themselves and therefore no response is required. To the extent a response is required, SSI denies the remaining allegations in this Paragraph.

48. The JDA required SSI to pay a running royalty to Verasonics on SSI's sales of ultrasound systems using or containing any Verasonics' Intellectual Property Rights.

**ANSWER:** SSI states that Paragraph 48 purports to characterize the contents of a written document. The contents of the document speak for themselves and therefore no response is 51.

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required. To the extent a response is required, SSI denies the remaining allegations in this Paragraph.

The JDA contained a broad confidentiality provision which stated:

"Confidential Information" is to be construed broadly and includes all of the confidential or proprietary information or the trade secrets of a party, including but not limited to all of the following (so long as such has not been publicly released by an authorized representative of the party owning such Confidential Information): business and marketing plans, patent strategies, competitive analysis, research, data and other recorded information, apparatus, markets, customer information, designs, devices, discoveries, drawings, Inventions (whether patentable, copyrightable, or otherwise subject of intellectual property protection, and whether or not reduced to practice), know-how, materials and documents, finances, procedures and products, software (including interfaces, object code, source code, firmware and any and all enhancements, related documentation, releases, revisions, and updates thereto), any customer proprietary information received under nondisclosure agreements from a party's customers, sources of supply, specifications, techniques, texts, trade secrets, specifications, and the like, all whether in preliminary or final form and in and on any media whatsoever, that are created, conceived, reduced to practice, developed, discovered, invented or made, prior to, on or after the Effective Date.

**ANSWER:** SSI states that Paragraph 51 purports to characterize the contents of a written document. The contents of the document speak for themselves and therefore no response is required. To the extent a response is required, SSI denies the remaining allegations in this Paragraph.

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25 26 The JDA provided strict limits on use and disclosure of Confidential Information: Use and Disclosure. All Confidential Information (as defined in Article I above) of a disclosing party shall be held in confidence by the receiving party to the same extent and with at least the same degree of care as such receiving party protects its own confidential or proprietary information of like kind and import, but in no event using less than a reasonable degree of care. A receiving party shall not disclose, duplicate, publish, release, transfer or otherwise make available Confidential Information of the disclosing party in any form to, or for the use or benefit of, any third party without the disclosing party's consent except as expressly granted in this Agreement or any Appendices.

**ANSWER:** SSI states that Paragraph 53 purports to characterize the contents of a written document. The contents of the document speak for themselves and therefore no response is required. To the extent a response is required, SSI denies the remaining allegations in this Paragraph.

53. The JDA provided that the limitations on use and disclosure of Confidential Information would survive termination of the JDA.

**ANSWER:** SSI states that Paragraph 53 purports to characterize the contents of a written document. The contents of the document speak for themselves and therefore no response is required. To the extent a response is required, SSI denies the remaining allegations in this Paragraph.

54. The JDA further provided that "where any term or condition of the MOU is inconsistent with or contradicts a term or condition of [the JDA], the [JDA] shall prevail."

**ANSWER:** SSI states that Paragraph 54 purports to characterize the contents of a written document. The contents of the document speak for themselves and therefore no response is

**ANSWER:** SSI admits it began selling the Aixplorer in early 2009. SSI denies any remaining allegations of this Paragraph of the Complaint.

59. In or about September and October 2009, Verasonics and SSI discussed the royalty due to Verasonics under the JDA on SSI's sales of Aixplorer. The parties agreed that until a United States Patent issued from Verasonics' PCT Application, SSI would pay the lower lump-sum amount contemplated by the JDA on each sale of Aixplorer and hold in reserve additional sums that would be due on each prior sale of Aixplorer when a United States patent issued from Verasonics' PCT Application.

ANSWER: Denied.

60. SSI paid royalties to Verasonics on their sales of Aixplorer from 2009-2014.

ANSWER: Denied.

oriented processing technology and periodically requested and received updates from Verasonics regarding the status of these patent applications. In July 2012, Verasonics informed SSI that the PTO Examiner had indicated that he would allow the pending claims of the '456 Patent. Verasonics forwarded to SSI a copy of one of the independent claims that the Examiner indicated was allowable. The '456 Patent issued on October 16, 2012.

ANSWER: SSI admits it periodically requested and received updates from Verasonics regarding the status of Verasonics' U.S. Pat. Application No. 11/911,633. SSI admits Verasonics represented to SSI that the PTO Examiner had indicated that he would allow the pending claims of the '456 Patent. SSI admits Verasonics forwarded to SSI a copy of one of the independent claims that SSI represented that the Examiner indicated was allowable. SSI admits the face of the '456 Patent states it issued on October 16, 2012. SSI denies any remaining allegations of this Paragraph of the Complaint.

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65. In a March 25, 2014 Preliminary International Offering Memorandum (the "Memorandum"), SSI stated that the license from Verasonics was on the same strategic level as SSI's most strategic patents. Elsewhere in the Memorandum, SSI reiterated the significance of the license from Verasonics to SSI's Aixplorer system. In the Memorandum, SSI described the benefits to SSI of the Verasonics license:

The Company benefits, through 31 December 2014, the contract end-date, from a worldwide exclusive license relating to the intellectual property rights controlled by Verasonics, Inc. and provided within the context of the parties' cooperation before 5 September 2008, for the purposes of using products in the ultrafast ShearWave<sup>TM</sup> and [strain] elastographic imaging. This license includes rights over the processor known as Pixel Oriented Processing Engine for its use in the aforementioned products and on the patents enumerated in [Verasonics' patents directed to pixel-oriented processing technology] ....

The Company benefits, under the terms of the amendment dated 25
February 2013, from a preferential option to obtain a non-exclusive
license on ultrasound products, regardless of the technology in question.
The Company must take the initiative for this option, noting that the
royalty rate and the basis for such a non-exclusive license have already
been agreed upon, and it remains up to the parties to negotiate a term for
this engagement.

**ANSWER:** SSI admits that on March 25, 2014, it issued a Preliminary International Offering Memorandum. SSI states that Paragraph 65 purports to characterize the contents of a written document. The contents of the document speak for themselves and therefore no response is

ANSWER:	SSI admits that after the expiration of the JDA Amendment, it declined to enter into		
a further agreement with Verasonics. SSI admits it has claimed and continues to claim it is not			
utilizing any Verasonics' intellectual property rights in connection with its Aixplorer product.			
SSI denies the remaining allegations of this Paragraph.			
70.	On information and belief, SSI continues to make, use, sell, offer to sell, and		
	import into the United States Aixplorer ultrasound systems based on Verasonics'		
	proprietary and trade secret information and patented pixel-oriented processing		
	technology.		
ANSWER:	Denied.		
	<u>COUNT I</u>		
	<b>INFRINGEMENT OF U.S. PATENT NO. 8,287,456</b>		
71.	Verasonics incorporates the allegations in Paragraphs 1-70 of this Complaint as if		
	fully set forth herein.		
ANSWER:	SSI incorporates by reference its answers to Paragraphs 1-70 of this Complaint as if		
fully set forth herein.			
72.	SSI has directly infringed at least claims 1 and 25 of the '456 patent by using,		
	selling, offering to sell and importing into the United States Aixplorer ultrasound		
	systems that include software beamforming technology – including the		
	$UltraFast^{TM}\ platform,\ UltraFast^{TM}\ Imaging\ technology\ and/or\ sonics of tware^{TM}-$		
	that practices every element of the claims in violation of 35 U.S.C. § 271(a).		
ANSWER:	Denied.		
73.	SSI has been aware of the '456 Patent and its claims since the '456 Patent issued.		
ANSWER:	Denied.		
74.	SSI has actively induced infringement of a least claims 1 and 25 of the '456		
	patent in violation of 35 U.S.C. § 271(b) in this District and elsewhere in the		
	United States by, among other things, actively inducing third-parties – including		

inter alia distributors and customers – to use, offer to sell, and/or import the accused Aixplorer ultrasound systems with knowledge and intent that such use, offer to sell, sale or importation directly infringes at least claims 1 and 25 of the '456 Patent. Third-parties who use Aixplorer and/or sell, offer to sell and/or import Aixplorer directly infringe at least claims 1 and 25 of the '456 Patent in violation of 35 U.S.C. §271. On information and belief, SSI directly and/or indirectly intentionally instructs third-parties to infringe through training videos, demonstrations, brochures, installation and user manuals.

ANSWER: Denied.

75. SSI has contributed to infringement of at least claims 1 and 25 in violation of 35 U.S.C § 271(c) in this District and elsewhere in the United States by offering to sell, selling and/or importing into the United States a component of a patented machine, manufacture or combination, or an apparatus for use in practicing a patented process, constituting a material part of the invention, knowing the same to be especially made or especially adapted for use in infringing the '456 Patent and not a staple article or commodity of commerce suitable for substantial non-infringing use.

ANSWER: Denied.

76. For example, the Aixplorer software that implements beamforming and image formation is a component of a patented machine, manufacture, or combination, or an apparatus for use in practicing a patented process. Furthermore, this software is a material part of the claimed inventions and upon information and belief is not a staple article or commodity of commerce suitable for substantial non-infringing use.

ANSWER: Denied.

77. SSI's infringement of the '456 Patent has at all times been willful.

1	ANSWER:	Denied.	
2	78.	As a direct result of SSI's infringement as alleged herein, Verasonics has suffered	
3		irreparable injury such that remedies available at law are inadequate to	
4		compensate for that injury.	
5	ANSWER:	Denied.	
6	79.	Considering the balance of hardships between Verasonics and SSI, a remedy in	
7		equity is warranted.	
8	ANSWER:	Denied.	
9	80.	The public interest would not be disserved by a permanent injunction against	
10		further sales by SSI of Aixplorer.	
11	ANSWER:	Denied.	
12		COUNT II	
13		<b>INFRINGEMENT OF U.S. PATENT NO. 9,028,411</b>	
14	81.	Verasonics incorporates the allegations in Paragraphs 1-80 of this Complaint as if	
15		fully set forth herein.	
16	ANSWER:	SSI incorporates by reference its answers to Paragraphs 1-80 of this Complaint as if	
17	fully set fort	h herein.	
18	82.	SSI has directly infringed at least claims 1 and 12 of the '411 patent by using,	
19		selling, offering to sell and importing into the United States Aixplorer ultrasound	
20		systems that include software beamforming technology – including the	
21		UltraFast <sup>TM</sup> platform, UltraFast <sup>TM</sup> Imaging technology and/or sonicsoftware <sup>TM</sup> –	
22		that practices every element of the claims in violation of 35 U.S.C. § 271(a).	
23	ANSWER: Denied.		
24	83.	On information and belief, SSI has been aware of the '411 Patent and its claims	
25		since the '456 Patent issued.	
26	ANSWER: Denied.		
	DEFENDAN	T'S ANSWER TO COMPLAINT 33 Morgan, Lewis & Bockius LLP	

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SSI has actively induced infringement of a least claims 1 and 12 of the '411 patent in violation of 35 U.S.C. § 271(b) in this District and elsewhere in the United States by, among other things, actively inducing third-parties – including inter alia distributors and customers – to use, offer to sell, and/or import the accused Aixplorer ultrasound systems with knowledge and intent that such use, offer to sell, sale or importation directly infringes at least claims 1 and 12 of the '411 Patent. Third-parties who use Aixplorer and/or sell, offer to sell and/or import Aixplorer directly infringe at least claims 1 and 12 of the '411 Patent in violation of 35 U.S.C. §271. On information and belief, SSI directly and/or indirectly intentionally instructs third-parties to infringe through training videos, demonstrations, brochures, installation and user manuals.

#### ANSWER: Denied.

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85. SSI has contributed to infringement of at least claims 1 and 12 in violation of 35 U.S.C § 271(c) in this District and elsewhere in the United States by offering to sell, selling and/or importing into the United States a component of a patented machine, manufacture or combination, or an apparatus for use in practicing a patented process, constituting a material part of the invention, knowing the same to be especially made or especially adapted for use in infringing the '411 Patent and not a staple article or commodity of commerce suitable for substantial non-infringing use.

## ANSWER: Denied.

86. For example, the Aixplorer software that implements beamforming and image formation is a component of a patented machine, manufacture, or combination, or an apparatus for use in practicing a patented process. Furthermore, this software is a material part of the claimed inventions and upon information and belief is not a

1		staple article or commodity of commerce suitable for substantial non-infringing
2		use.
3	ANSWER:	Denied.
4	87.	SSI's infringement of the '411 Patent has at all times been willful.
5	ANSWER:	Denied.
6	88.	As a direct result of SSI's infringement as alleged herein, Verasonics has suffered
7		irreparable injury such that remedies available at law are inadequate to
8		compensate for that injury.
9	ANSWER:	Denied.
0	89.	Considering the balance of hardships between Verasonics and SSI, a remedy in
1		equity is warranted.
12	ANSWER:	Denied.
3	90.	The public interest would not be disserved by a permanent injunction against
4		further sales by SSI of Aixplorer.
5	ANSWER: Denied.	
6		COUNT III
17		INFRINGEMENT OF U.S. PATENT NO. 9,649,094
8	91.	Verasonics incorporates the allegations in Paragraphs 1-90 of this Complaint as if
9		fully set forth herein.
20	<b>ANSWER:</b> SSI incorporates by reference its answers to Paragraphs 1-90 of this Complaint as if	
21	fully set forth herein.	
22	92.	SSI has directly infringed at least claims 1 and 7 of the '094 patent by using,
23		selling, offering to sell and importing into the United States Aixplorer ultrasound
24		systems that include software beamforming technology – including the
25		UltraFast <sup>TM</sup> platform, UltraFast <sup>TM</sup> Imaging technology and/or sonicsoftware <sup>TM</sup> –
26		that practices every element of the claims in violation of 35 U.S.C. § 271(a).

ANSWER: Denied.

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93. On information and belief, SSI has been aware of the '094 Patent and its claims since the '094 Patent issued.

ANSWER: Denied.

94. SSI has actively induced infringement of a least claims 1 and 7 of the '094 patent in violation of 35 U.S.C. § 271(b) in this District and elsewhere in the United States by, among other things, actively inducing third-parties – including inter alia distributors and customers – to use, offer to sell, and/or import the accused Aixplorer ultrasound systems with knowledge and intent that such use, offer to sell, sale or importation directly infringes at least claims 1 and 7 of the '094 Patent. Third-parties who use Aixplorer and/or sell, offer to sell and/or import Aixplorer directly infringe at least claims 1 and 7 of the '094 Patent in violation of 35 U.S.C. §271. On information and belief, SSI directly and/or indirectly intentionally instructs third-parties to infringe through training videos, demonstrations, brochures, installation and user manuals.

ANSWER: Denied.

95. SSI has contributed to infringement of at least claims 1 and 7 in violation of 35 U.S.C § 271(c) in this District and elsewhere in the United States by offering to sell, selling and/or importing into the United States a component of a patented machine, manufacture or combination, or an apparatus for use in practicing a patented process, constituting a material part of the invention, knowing the same to be especially made or especially adapted for use in infringing the '094 Patent and not a staple article or commodity of commerce suitable for substantial noninfringing use.

ANSWER: Denied.

1	96.	For example, the Aixplorer software that implements beamforming and image
2		formation is a component of a patented machine, manufacture, or combination, or
3		an apparatus for use in practicing a patented process. Furthermore, this software
4		is a material part of the claimed inventions and upon information and belief is not
5		a staple article or commodity of commerce suitable for substantial non-infringing
6		use.
7	ANSWER:	Denied.
8	97.	SSI's infringement of the '094 Patent has at all times been willful.
9	ANSWER:	Denied.
10	98.	As a direct result of SSI's infringement as alleged herein, Verasonics has suffered
11		irreparable injury such that remedies available at law are inadequate to
12		compensate for that injury.
13	ANSWER:	Denied.
14	99.	Considering the balance of hardships between Verasonics and SSI, a remedy in
15		equity is warranted.
16	ANSWER:	Denied.
17	100.	The public interest would not be disserved by a permanent injunction against
18		further sales by SSI of Aixplorer.
19	ANSWER:	Denied.
20		COUNT IV
21	VIOLAT	TION OF THE WASHINGTON STATE UNIFORM TRADE SECRET ACT
22	101.	Verasonics incorporates the allegations in Paragraphs 1-100 as if fully set forth
23		herein.
24	ANSWER:	SSI incorporates by reference its answers to Paragraphs 1-100 of this Complaint as
25	if fully set fo	orth herein.
26		
	ı	

102. Verasonics' confidential information, including the simulator and associated source code, the source code for Verasonics' pixel-oriented processing program, the source code for the HAL, matrices for use with the pixel-oriented processing system, know-how and implementation details regarding pixel-oriented processing, and know-how and implementation details regarding Direct Memory Access ("DMA") are trade secrets because they (1) derive actual and potential economic value from not being generally known to, or readily ascertainable by proper means by, persons who can obtain economic value from their disclosure or use and (2) were the subject of reasonable efforts under the circumstances to maintain their secrecy.

**ANSWER:** SSI is without knowledge or information sufficient to form a belief as to the truth of the allegations of this Paragraph of the Complaint and therefore denies the same.

103. Defendant's use of Verasonics' trade secrets as described above constitutes trade secret misappropriation as prohibited by the Washington State Uniform Trade Secret Act (RCW §§ 19.108 et seq.) because Defendant used, without consent, Verasonics' trade secrets despite a duty to maintain their secrecy and limit their use.

#### ANSWER: Denied.

104. Defendant's unauthorized use of Verasonics' trade secrets as described above has caused damage to Verasonics and unjustly enriched SSI in an amount to be proven at trial in excess of \$75,000.

#### ANSWER: Denied.

105. Defendant's unauthorized use of Verasonics' trade secrets as described above is causing and will continue to cause irreparable harm to Verasonics, for which Verasonics has no adequate remedy at law unless Defendant's acts are restrained by this Court.

ANSWER: Denied. 1 2 106. Verasonics is entitled to preliminary and permanent injunctive relief against 3 Defendant and its officers, agents, servants, employees, and attorneys and all 4 other persons in active concert or participation with any of them against the direct 5 or indirect disclosure, misappropriation, practice or use of its trade secrets, including the marketing, sale and further development of products based on the 6 7 Aixplorer platform. 8 ANSWER: Denied. 9 107. In addition, Defendant's actions as described above are willful and malicious and, 10 as a result Verasonics is entitled to its attorneys' fees pursuant to RCW 11 § 19.108.040 and exemplary damages pursuant to RCW § 19.108.030(2). ANSWER: Denied. 12 13 PRAYER FOR RELIEF 14 Wherefore, Verasonics respectfully requests the following alternative and cumulative 15 relief: 16 108. The Court enter judgment that the '456, '411 and '094 Patents are infringed by 17 Aixplorer and that Verasonics is entitled to an award of damages in an amount to 18 be proven at trial but in no event less than a reasonable royalty; 19 **ANSWER:** SSI denies that Verasonics is entitled to a judgment that the '456, '411 and '094 20 Patents are infringed by the Aixplorer. SSI denies that Verasonics is entitled to an award of 21 damages. SSI denies that Verasonics is entitled to any relief whatsoever, whether as sought in its 22 Prayer For Relief, or otherwise, in connection with this civil action. SSI requests that the Court 23 deny the judgment and requested relief set forth in SSI's Prayer For Relief, or otherwise. SSI 24 denies the remaining allegations in this Paragraph of the Complaint. 25 26

109. The Court permanently enjoin Defendant from any further acts of direct infringement of the '456, '411 and '094 Patents including enjoining any further sales, offers to sell or use by Defendant of Aixplorer in the United States;

**ANSWER:** SSI denies that Verasonics is entitled to a judgment that SSI be permanently enjoined from any further acts of direct infringement of the '456, '411 and '094 Patents. SSI denies that Verasonics is entitled to any relief whatsoever, whether as sought in its Prayer For Relief, or otherwise, in connection with this civil action. SSI requests that the Court deny the judgment and requested relief set forth in SSI's Prayer For Relief, or otherwise. SSI denies the remaining allegations in this Paragraph of the Complaint.

110. The Court permanently enjoin Defendants from any further acts of indirect infringement of the '456, '411 and '094 Patents including enjoining any further acts of inducement and contributory infringement;

**ANSWER:** SSI denies that Verasonics is entitled to a judgment that SSI be enjoined from any further acts of indirect infringement of the '456, '411, and '094 Patents. SSI denies that Verasonics is entitled to any relief whatsoever, whether as sought in its Prayer For Relief, or otherwise, in connection with this civil action. SSI requests that the Court deny the judgment and requested relief set forth in SSI's Prayer For Relief, or otherwise. SSI denies the remaining allegations in this Paragraph of the Complaint.

111. The Court award Verasonics treble damages pursuant to 35 U.S.C. § 284 for Defendant's willful infringement;

**ANSWER:** SSI denies that Verasonics is entitled to treble damages. SSI denies that Verasonics is entitled to an award of damages. SSI denies that Verasonics is entitled to any relief whatsoever, whether as sought in its Prayer For Relief, or otherwise, in connection with this civil action. SSI requests that the Court deny the judgment and requested relief set forth in SSI's Prayer For Relief, or otherwise. SSI denies the remaining allegations in this Paragraph of the Complaint.

112. The Court declare this case exceptional and award Verasonics its attorneys' fees pursuant to 35 U.S.C. § 285;

ANSWER: SSI denies that Verasonics is entitled to a declaration that this case is exceptional. SSI denies that Verasonics is entitled to its attorneys' fees pursuant to 35 U.S.C. § 285. SSI denies that Verasonics is entitled to an award of damages. SSI denies that Verasonics is entitled to any relief whatsoever, whether as sought in its Prayer For Relief, or otherwise, in connection with this civil action. SSI requests that the Court deny the judgment and requested relief set forth in SSI's Prayer For Relief, or otherwise. SSI denies the remaining allegations in this Paragraph of the Complaint.

113. For violation of the Washington State Uniform Trade Secret Act under Count IV, judgment against Defendant for all actual damages suffered by Verasonics as a result of Defendant misappropriating Verasonics' trade secrets, together with any profits or other unjust enrichment gained by Defendant arising from such acts;

**ANSWER:** SSI denies that it has misappropriated any of Verasonics' trade secrets and, as such, SSI denies Verasonics is entitled to an award of damages. SSI denies that Verasonics is entitled to any profits or other unjust enrichment. SSI denies that Verasonics is entitled to any relief whatsoever, whether as sought in its Prayer For Relief, or otherwise, in connection with this civil action. SSI requests that the Court deny the judgment and requested relief set forth in SSI's Prayer For Relief, or otherwise. SSI denies the remaining allegations in this Paragraph of the Complaint.

114. For violation of the Washington State Uniform Trade Secret Act under Count IV,
Defendant and its officers, agents, servants, employees, and attorneys and all
other persons in active concert or participation with any of them, be enjoined and
restrained from using or otherwise profiting from any trade secrets
misappropriated from Verasonics, including by being enjoined and restrained
from marketing, selling or further developing products based on the Aixplorer
platform;

**ANSWER:** SSI denies that Verasonics is entitled to judgment that SSI be enjoined and restrained from marketing, selling or further developing products based on the Aixplorer platform. SSI denies that Verasonics is entitled to any relief whatsoever, whether as sought in its Prayer For Relief, or otherwise, in connection with this civil action. SSI requests that the Court deny the judgment and requested relief set forth in SSI's Prayer For Relief, or otherwise. SSI denies the remaining allegations in this Paragraph of the Complaint.

115. For violation of the Washington State Uniform Trade Secret Act under Count IV, judgment against Defendant for exemplary damages in an amount of twice the sum of the actual loss suffered by Verasonics plus any amount recovered for unjust enrichment:

ANSWER: SSI denies that Verasonics is entitled to exemplary damages in an amount of twice the sum of the actual loss suffered by Verasonics plus any amount recovered for unjust enrichment. SSI denies that Verasonics is entitled to any award of damages. SSI denies that Verasonics is entitled to any relief whatsoever, whether as sought in its Prayer For Relief, or otherwise, in connection with this civil action. SSI requests that the Court deny the judgment and requested relief set forth in SSI's Prayer For Relief, or otherwise. SSI denies the remaining allegations in this Paragraph of the Complaint.

116. That Defendant be ordered to pay Verasonics' reasonable costs, including attorneys' fees;

**ANSWER:** SSI denies that Verasonics is entitled to judgment that SSI pay Verasonics' reasonable costs and attorneys' fees. SSI denies that Verasonics is entitled to an award of damages. SSI denies that Verasonics is entitled to any relief whatsoever, whether as sought in its Prayer For Relief, or otherwise, in connection with this civil action. SSI requests that the Court deny the judgment and requested relief set forth in SSI's Prayer For Relief, or otherwise, at the conclusion of the Complaint. SSI denies the remaining allegations in this Paragraph of the Complaint.

117. Defendant be ordered to pay Verasonics' prejudgment interest on all sums 1 2 awarded as allowed by law; and 3 **ANSWER:** SSI denies that Verasonics is entitled to judgment that SSI pay Verasonics' 4 prejudgment interest. SSI denies that Verasonics is entitled to an award of damages. SSI denies 5 that Verasonics is entitled to any relief whatsoever, whether as sought in its Prayer For Relief, or otherwise, in connection with this civil action. SSI requests that the Court deny the judgment and 6 7 requested relief set forth in SSI's Prayer For Relief. SSI denies the remaining allegations in this 8 Paragraph of the Complaint. 9 118. Such other relief as this Court may deem just and proper. 10 ANSWER: SSI denies that Verasonics is entitled to other relief as this Court may deem just and 11 proper. SSI denies that Verasonics is entitled to any relief whatsoever, whether as sought in its 12 Prayer For Relief, or otherwise, in connection with this civil action. SSI requests that the Court deny the judgment and requested relief set forth in SSI's Prayer For Relief, or otherwise, at the 13 14 conclusion of the Complaint. SSI denies the remaining allegations in this Paragraph of the 15 Complaint. 16 **GENERAL DENIAL** 17 Except as expressly admitted herein, SSI denies each and every allegation contained in 18 Verasonics' Complaint. 19 AFFIRMATIVE AND OTHER DEFENSES 20 Subject to the responses above, SSI alleges and asserts the following defenses in 21 response to the allegations, undertaking the burden of proof only as to those defenses deemed 22 affirmative defenses by law, regardless of how such defenses are denominated herein. In 23 addition, SSI specifically reserves all rights to assert additional defenses that become known to them through the course of discovery. 24 25 AFFIRMATIVE DEFENSE NO. 1 26 (Failure To State A Claim)

Verasonics has failed to plead a claim upon which relief can be granted. 1 AFFIRMATIVE DEFENSE NO. 2 2 3 (Statute Of Limitations) 4 Verasonics' claims are barred, in whole or in part, by the applicable statute of limitations. 5 AFFIRMATIVE DEFENSE NO. 3 (No damages) 6 7 Verasonics' claims are barred, in whole or in part, because Verasonics has not sustained 8 any injury or damage by reason of any act or omission of SSI. 9 AFFIRMATIVE DEFENSE NO. 4 10 (Failure To Mitigate) 11 Verasonics has failed to mitigate its damages, if any. 12 AFFIRMATIVE DEFENSE NO. 5 13 (Speculative Damages) 14 Verasonics' alleged damages or losses, if any, are speculative and/or uncertain and 15 therefore not compensable. 16 AFFIRMATIVE DEFENSE NO. 6 17 (No Entitlement To Injunctive Relief) 18 Verasonics is not entitled to injunctive relief because any alleged injury to Verasonics is 19 not immediate or irreparable, and Verasonics would have an adequate remedy at law. 20 AFFIRMATIVE DEFENSE NO. 7 21 (Non-Infringement) 22 SSI does not infringe and has not infringed, directly or indirectly, any valid and 23 enforceable claim of the '456, '411 and/or '094 Patents ("Patents-in-Suit"), literally or under the doctrine of equivalents. Further, SSI is not willfully infringing and has not willfully infringed 24 25 any claim of the Patents-in-Suit. 26 Morgan, Lewis & Bockius LLP

### AFFIRMATIVE DEFENSE NO. 8 1 2 (Invalidity/Unpatentability) 3 The claims of the Patents-in-Suit are invalid, void, or unenforceable for failing to comply 4 with one or more of the conditions for patentability specified Title 35, including but not limited to 5 35 U.S.C. §§ 101, 102, 103, and/or 112. AFFIRMATIVE DEFENSE NO. 9 6 7 (Licensing) 8 Verasonics' claims are barred, in whole or in part, because Defendant is licensed to 9 practice any or all of the Patents-in-Suit referenced in the Complaint. 10 AFFIRMATIVE DEFENSE NO. 10 11 (Prosecution History Estoppel) 12 Upon information and belief, Verasonics is barred, in whole or in part, from recovering 13 the relief sought in this action by the doctrine of prosecution history estoppel. **AFFIRMATIVE DEFENSE NO. 11** 14 15 (Limitations On Damages and Costs) 16 Verasonics' claims for relief and prayer for damages are barred, in whole or in part, or 17 otherwise limited by 35 U.S.C. § 286. To the extent Verasonics, or any assignee, failed to 18 properly mark any of its relevant products as required by 35 U.S.C. § 287 or otherwise give 19 proper notice that SSI's actions allegedly infringed any claim of the asserted patent, SSI is not 20 liable to Verasonics for the acts alleged to have been performed before SSI received notice that 21 they were allegedly infringing the Patents-in-Suit. Verasonics is further barred by 35 U.S.C. 22 § 288 from recovering any costs associated with this action. 23 AFFIRMATIVE DEFENSE NO. 12 24 (Limitations On Fees) 25 Verasonics cannot prove that this is an exceptional case justifying an award of attorney 26 fees against SSI pursuant to 35 U.S.C. § 285. Morgan, Lewis & Bockius LLP

DEFENDANT'S ANSWER TO COMPLAINT 45 (Case No. 2:17-cv-1764-TSZ)

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### AFFIRMATIVE DEFENSE NO. 13 1 2 (Limitations On Costs) 3 Verasonics is barred from recovering costs in connection with this action under 35 U.S.C. § 288. 4 5 **AFFIRMATIVE DEFENSE NO. 14** (Public Availability Of Trade Secrets) 6 7 Verasonics' claims are barred, in whole or in part, to the extent any alleged trade secret 8 referenced in the Complaint is publicly available. 9 AFFIRMATIVE DEFENSE NO. 15 10 (Trade Secrets Readily Ascertainable) 11 Verasonics' claims are barred, in whole or in part, to the extent any alleged trade secret 12 referenced in the Complaint was readily ascertainable by proper means such as reverse engineering and/or independent discovery. 13 14 AFFIRMATIVE DEFENSE NO. 16 15 (No Independent Economic Value Of Trade Secrets) 16 Verasonics' claims are barred, in whole or in part, to the extent any alleged trade secret 17 referenced in the Complaint does not have independent economic value. 18 AFFIRMATIVE DEFENSE NO. 17 19 (No Confidentiality Of Trade Secrets) 20 Verasonics' claims are barred, in whole or in part, to the extent any alleged trade secret referenced in the Complaint was not treated as confidential by Verasonics. 21 22 AFFIRMATIVE DEFENSE NO. 18 23 (No Reasonable Precautions) Verasonics' claims are barred, in whole or in part, to the extent Verasonics failed take 24 25 reasonable precautions to prevent disclosure of any alleged trade secret referenced in the 26 Complaint.

AFFIRMATIVE DEFENSE NO. 19 1 2 (No Wrongful Acquisition Of Trade Secrets) 3 Verasonics' clams are barred, in whole or in part, because Defendant has not wrongfully 4 acquired any of Verasonics' alleged trade secrets. 5 **AFFIRMATIVE DEFENSE NO. 20** (Licensing) 6 7 Verasonics' claims are barred, in whole or in part, because Defendant is licensed to 8 practice any of the alleged trade secrets referenced in the Complaint. 9 **AFFIRMATIVE DEFENSE NO. 21** 10 (No Bad Faith) Verasonics' claims are barred, in whole or in part, because Defendant's conduct was, at 11 12 all times, in good faith and with non-willful intent. 13 **AFFIRMATIVE DEFENSE NO. 22** 14 (Laches) 15 Verasonics' trade secret claims are barred, in whole or in part, under the doctrine of laches. 16 17 **AFFIRMATIVE DEFENSE NO. 23** (Personal Jurisdiction) 18 19 Verasonics' claims are barred, in whole or in part, due to lack of personal jurisdiction. 20 AFFIRMATIVE DEFENSE NO. 24 21 (Improper Venue) 22 Verasonics' claims are barred, in whole or in part, because this action has not been brought in a proper venue. 23 24 ADDITIONAL DEFENSES RESERVED 25 SSI's investigation of their defenses is continuing, and SSI expressly reserves the right to 26 allege and assert any additional defenses available under Rule 8(c) of the Federal Rules of Civil **DEFENDANT'S ANSWER TO COMPLAINT 47** Morgan, Lewis & Bockius LLP

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Procedure and/or the Patent Laws of the United States, and any other defenses, at law or in equity, 1 that may now exist or in the future that become available based on discovery and further factual 2 3 investigation in this case. 4 **DEMAND FOR ATTORNEYS' FEES** 5 SSI requests the Court declare this case exceptional and award SSI its attorneys' fees pursuant to 35 U.S.C. § 285. 6 7 JURY TRIAL DEMAND 8 SSI requests a jury trial for all triable issues in Verasonics' Complaint and SSI's 9 Affirmative Defenses to the extent allowed by the United States Constitution and the Federal 10 Rules of Civil Procedure. 11 12 13 14 June 5, 2018 Respectfully submitted, 15 /s/ John V. Gorman 16 John V. Gorman, admitted pro hac vice Julie S. Goldemberg, admitted pro hac vice 17 Morgan, Lewis & Bockius LLP 1701 Market St. 18 Philadelphia, PA 19102 Telephone: (215) 963-5000 19 Fax: (215) 963-5001 E-mail: john.gorman@morganlewis.com 20 E-mail: julie.goldemberg@morganlewis.com 21 Lawrence T. Stanley, admitted pro hac vice Morgan, Lewis & Bockius LLP 22 One Federal St. Boston, MA 02110 23 Telephone: (617) 951-8721 Fax: (617) 951-8736 24 Email: lawrence.stanley@morganlewis.com 25 Brian W. Esler, WSB No. 22168 Kellen A. Hade, WSB No. 44535 26 Miller Nash Graham & Dunn LLP **DEFENDANT'S ANSWER TO COMPLAINT 48** Morgan, Lewis & Bockius LLP 1701 Market St.

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DEFENDANT'S ANSWER TO COMPLAINT 49 (Case No. 2:17-cv-1764-TSZ)

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1 **CERTIFICATE OF SERVICE** I hereby certify that the following parties were served with a copy of the foregoing via 2 the Court's electronic filing and notification system. 3 4 Attorneys for Plaintiff: 5 Paul J. Lawrence, WSB No. 13557 Kymberly K. Evanson, WSB No. 39973 Pacifica Law Group 6 1191 2nd Avenue, Suite 2000 7 Seattle, WA 98101 Telephone: (206) 245-1700 8 E-mail: paul.lawrence@pacificalawgroup.com E-mail: kymberly.evanson@pacificalawgroup.com 9 Eric S. Walters, admitted pro hac vice 10 Erica D. Wilson, admitted pro hac vice Walters Wilson LLP 702 Marshall Street, Suite 611 11 Redwood City, CA 94063 Telephone: (650) 248-4586 12 E-mail: eric@walterswilson.com 13 E-mail: ericawilson@walterswilson.com 14 Signed at Philadelphia, Pennsylvania this June 5, 2018. 15 /s/ John V. Gorman 16 John V. Gorman, admitted pro hac vice Julie S. Goldemberg, admitted pro hac vice 17 Morgan, Lewis & Bockius LLP 1701 Market St. 18 Philadelphia, PA 19102 19 Telephone: (215) 963-5000 Fax: (215) 963-5001 20 E-mail: john.gorman@morganlewis.com E-mail: julie.goldemberg@morganlewis.com 21 Lawrence T. Stanley, admitted pro hac vice Morgan, Lewis & Bockius LLP 22 One Federal St. 23 Boston, MA 02110 Telephone: (617) 951-8721 Fax: (617) 951-8736 24 Email: lawrence.stanley@morganlewis.com 25 Brian W. Esler, WSB No. 22168 26 Kellen A. Hade, WSB No. 44535 **DEFENDANT'S ANSWER TO COMPLAINT 50** Morgan, Lewis & Bockius LLP

DEFENDANT'S ANSWER TO COMPLAINT 50 (Case No. 2:17-cv-1764-TSZ)

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